

October 31, 2025

Minutes of Pre-Bid Meeting for Tender No. 35 of 2025 Held on October 29, 2025

In compliance to Section 24(6) of KPPRA Act, 2022 and Rule 37(10) of KPPRA Rules, 2014, a pre bid meeting on the subject tender for Pre-Qualification of Companies/ Firms for Vulnerability Assessment, Penetration Testing and Compromise Assessment, against Framework Contract for Three years under KPPRA Rules of Procurement of Goods, Work & Non Consulting Services, was held on October 29, 2025 at 1100 Hrs. at the Bank of Khyber, Head Office Tower, Peshawar Cantt. The relevant Tender No. BOK/Proc/ISD/35/Oct/2025 was published on KP-PPRA's EPADS portal on October 21, 2025 and advertised on 22nd October 2025, in The Express Tribune and Daily **AAT**. Apart from the prospective bidders, the meeting was attended by the following executives/ officers of the Bank:

1. Head Procurement Department
2. Officer Procurement Division
3. Officer Security Department

Meeting invitations were sent to all prospective bidders who acquired bid document through email: tender@bok.com.pk.

Head Procurement Department welcomed the participants and read-out the mandatory requirements along with terms and conditions of the bid document. It was informed that Knock Out round is based on provision of mandatory documents failing which bid will be considered non-responsive. It was further informed that after opening of bid proposal, submission of any relevant document missing in the bid will not be acceptable for the Knock Out round/ technical evaluation and financial proposal evaluation.

Concerned Officer of Security Department gave briefing on the entire Scope of Work and explained main objectives of the tender. A detailed discussion was held and the members provided their valuable input. All the prospective bidders participated through zoom video link. A number of queries were raised by the participants which were responded accordingly. Following is the summary of the main points discussed in the meeting;

- One of the participants sought clarification about point No. 6 and 7 of the general terms and conditions regarding Bid Security and Performance Security. It was clarified that at the pre-qualification stage there is no requirement of Bid Security or Performance Security. However, an undertaking to provide Bid Security at the time of submission of financial Bid shall be submitted at this stage.
- Another prospective bidder recorded his observation with regards to the specific certifications mentioned under point No. 3 of the technical evaluation criteria. It was observed by the participant that currently certified professionals of some of these certifications are very rare to find hence the criteria may be made a bit generalized. The observation was agreed to the extent that a few more certifications will be added to the list and a cushion will be kept for any other relevant certification. However, it will be discretion of the Bank to consider a certification relevant or irrelevant and award marks accordingly. No participant shall be allowed to raise any objection against it.



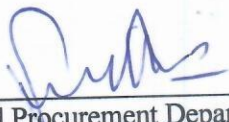
- Some of the participants sought clarifications regarding various points mentioned under the scope of work, which were clarified on spot.

The meeting was concluded by Head Procurement Department upon note of thanks. It was agreed that the revised RFP, having incorporated the required changes, will be provided to all the prospective bidders in due course of time.



Officer Procurement Division





Head Procurement Department