



The Bank of Khyber

Final Results of Core Banking Solution Bid Evaluation			
	Total	AutoSoft	NDC
Functional	60	45.69	56.76
Technical	20	16.8	19.4
Technical Proposal Score	80	62.49	76.16
Financial	20	20	13.47
Total Score	100	82.49	89.63

NDC bid stands best evaluated bid with a difference of 7.14 in total score

The Bank of Khyber				
Functional Evaluation Summary (Annexure B-1)				
RFP Section	Total Question	Weighted Score	Score Obtained	
			AutoSoft	NDC
ADC	9	0.25	0.09	0.25
AML	172	4.80	2.11	4.73
Application Security	11	0.31	0.27	0.31
Branchless Banking	47	1.31	0.99	1.04
Conventional Banking	17	0.47	0.42	0.47
Conventional Deposit	99	2.77	2.20	2.77
Conventional Ops	174	4.86	3.39	4.86
CPU	219	6.12	4.67	6.09
Credit Agri	119	3.32	2.97	3.12
Credit- Conventional - Conv	65	1.82	1.56	1.79
Credit- Conventional - Corp	106	2.96	2.53	2.78
e Banking	27	0.75	0.69	0.75
Finance	36	1.01	0.73	0.89
Integration	16	0.45	0.17	0.12
Islamic Banking	29	0.81	0.66	0.76
Islamic Deposit	20	0.56	0.56	0.56
Islamic Financing	294	8.21	7.77	8.17
Islamic Ops	150	4.19	2.96	4.19
Market Risk	12	0.34	0.22	0.25
Remittances	23	0.64	0.47	0.64
Reports	169	4.72	2.59	2.98
RMD	10	0.28	0.17	0.22
Security	16	0.45	0.43	0.45
Teller Operations	101	2.82	2.08	2.82
Trade Finance	207	5.78	4.99	5.74
Grand Total	2,148	60	45.69	56.76
AutoSoft (AS)				
T-24 (NDC)				

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Technical Evaluation Summary (Annexure B-2)				
S#	Criteria	Weighted Score	AutoSoft	NDC
1	Number of years since company been established	1.00	1.00	1.00
2	Support services, List of Offices across Pakistan	1.00	0.40	0.40
3	Valid documentary evidence & satisfaction note from the client must be submitted of at least 02 successfully Completed commercial Banking Projects of Core Banking System in Pakistan. With at-least 01 successfully implemented Project of Bank having both Conventional & Sizeable Islamic Banking business operations.	2.00	1.00	2.00
4	Financial Strength of the company provide 3 years Audited Financials	1.00	1.00	1.00
5	List of Technical Support Staff (Implementation, Deployment & Support)	1.00	1.00	1.00
6	Vendor Details	11.00	9.80	11.00
	System Technology Details			
	Comprehensive Disaster Recovery Plan (vendor)			
	Detailed Documentation of the Core Banking			
	Detailed Process flow of each module			
	Integration APIs (List of API's for following areas but not limited to) ADC, Branch Banking, Loan origination, Document Management, IVR (Call Center), Cash Management Solution, E-banking, AML Solutions, Risk etc			
	Data Migration Methodology & experience			
Change Management Process (vendor)				
7	Support & Maintenance Post Deployment (Onsite & Offsite). Support availability (24x7x365)	1.00	1.00	1.00
8	Training Plan for the Staff	2.00	1.60	2.00
	Total Technical Evaluation	20.00	16.80	19.40

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Financial Evaluation			
	Total	AutoSoft	NDC
Quoted Amount	USD	2,275,988	3,379,261
Score Obtained	20	20	13.47

Financial Score of AutoSoft being lowest bid

20

*Financial Score of NDC (2,275,988/3,379,261)*20*

13.47